#### **VIP INVESTOR PROGRAM INTRO**





Our Name is Our Promise

Business Credit 101... How to <u>Get Business</u>
 <u>Credit for Your EIN</u> That's Not Linked to Your SSN with No Personal Credit Check



# What is Business Credit?



#### What is Business Credit?

- Business Credit is credit that is obtained in a Business Name
- With business credit the <u>Business</u> builds its own credit profile and credit score for its EIN number
- This credit is in the business name and based on the <u>business's</u> ability to pay, not the business owners



# Why is Business Credit Awesome?



# **DOUBLES Your Borrowing Ability**



## Makes You More Lendable



# **Nothing to do with Personal Credit!**



# Fast Initial Establishment of Credit Profile and Score



# **Business Credit Scores are Based** on Only One Main Factor



#### **Personal Credit Scores:**

#### Are based on **5** factors

•	Payment History	35%
•	Utilization	30%
•	Length of Credit History	15%
•	Accumulation of New Credit	10%
•	Credit Mix	10%



# **Perfect for Startups**



# **No Cash Flow Requirements**



# **Competitive Advantage**



# **No Collateral Requirements**



#### **Easier to Grow a Business**



# EVERY Highly Successful Business in America Has Business Credit



## **How Do You Build Business Credit?**



# Make Sure Your Business is Setup Credibly



# **Your Entity**



# **Your Business Address**



# **Your Phone Number**



#### **Your Email and Website**



#### Your Licenses and Other Docs.



# **Your Business Listing Congruency**



## **Your EIN Number**



#### **Your Business Bank Account**



# **Building Business Credit Step 2**

# Get Setup with the Business CRAs and Get Your Reports



# **Building Business Credit Step 3**

# **Get Approved for Vendor Credit**



- Vendors offer Net 10, 15, 30 terms
- 93% of trade vendors do NOT report to the business reporting agencies
- You'll need to find <u>vendors who DO report</u> and who will approve you even with no established credit now
- 3 of these accounts must be reporting before you can move forward.

# **Business Credit Building TIPS**

- Continue applying for more credit you can use to grow your business
- As you get approved, continue <u>using that credit regularly</u>
- Pay your bills timely
- ALWAYS buy using credit instead of cash, then pay off the credit
- Don't forget to leave the SSN field blank on credit applications

